

TIGRAN GRIGORYAN

EXPERIENCE

Sports Fanatics - Myrtle Beach, SC

Retail Store Manager | 06/2022 - 01/2025

- Directed daily store operations, achieving efficiency and profitability.
- Oversaw inventory control, reducing shrinkage and optimizing stock levels.
- Trained and led a team of 7 employees, enhancing performance and customer satisfaction.
- Resolved customer inquiries and complaints to maintain loyalty.

Independent Entrepreneur - Myrtle Beach, SC

Car Sales & Rental Operations | 2022 - 2025

- Flipped vehicles for profit while operating a Turo car rental business.
- Managed fleet rentals, ensuring repeat clients and positive reviews.
- Developed pricing strategies, handled marketing, and managed finances.
- Delivered outstanding customer service, strengthening client retention.

Zvartnots International Airport - Yerevan, Armenia

Check-in Agent | 11/2021 - 05/2022

- Assisted passengers with check-in, boarding passes, and baggage.
- Ensured compliance with airline and security regulations.
- Provided excellent customer service and issue resolution.

Outlaws Dispatching - Remote

Truck Dispatcher | 01/2019 - 12/2022

- Coordinated logistics and assigned routes for a multi-state fleet.
- Built and maintained strong relationships with drivers and clients.
- Negotiated freight rates with brokers and shippers to maximize profit.
- Improved scheduling efficiency and minimized delivery delays.

C&F Construction - Yerevan, Armenia

Sales Manager | 01/2021 - 10/2021

- Managed client relationships and negotiated contracts to increase sales revenue.
- Developed and maintained a customer base by identifying new business opportunities.
- Tracked sales performance, handled payments, and reported directly to management.



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Burbank, CA

ABOUT ME

Dynamic and results-driven professional with experience in sales, customer service, logistics, and business operations. Proven ability to build strong client relationships, manage teams, and drive revenue. Entrepreneurial mindset with a track record of business ownership and side ventures, including car sales and rental operations.

EDUCATION

Vanadzor State University - Vanadzor, Armenia

Law | 04/2022

Russian-Armenian (Slavonic) State University - Yerevan, Armenia

Political Science | 09/2019

LANGUAGE

English



Russian



Armenian

